Emilio Gappa

Applied AI & product development internships

Lisbon, Portugal | Available for a full-time internship from January 2027
gappa.me | LinkedIn | GitHub / CH4RL3I

TUM Management & Technology graduate and NOVA SBE master's candidate who designs AI products, directs their implementation and reviews the results. Experience taking operations software into production and testing research ideas against data.

EXPERIENCE

Gonder Group Jun 2026 - Present
Working Student, CEO Office - AI & Process Automation

- Designed and directed development of an operations platform and a facility-management portal, both in production on Microsoft Azure. Intern until October 2026; now a working student.
- Delivered quoting and costing workflows, fuel-card checks and AI contract extraction. Set scope and architecture, using AI coding agents, independent review and automated testing.

Freelance Jun 2026 - Present
AI Agents & Web Applications

- Designed knowledge agents and web applications for finance and operations, including cited Microsoft 365 search and human-reviewed reply drafts.

Proaping Bicycles GmbH Nov 2025 - Feb 2026
Forensic Audit & Controlling (Freelance)

- Reconstructed transaction histories from accounting records and bank statements, documenting the findings in management workpapers.

ATLAS Vertriebsservice GmbH (DVAG Group) Jul 2025 - Nov 2025
Intern, CRM Analytics, Client & Portfolio Management

- Moved recurring reporting from Excel to Salesforce CRM Analytics, reducing manual reporting effort by about 40%; analysed adoption KPIs with Python and Excel.

Ideal Standard International Mar 2024 - Jun 2024
Intern, CRM & Sales Analytics (Project Studies)

- Built Salesforce and Excel dashboards for pipeline efficiency and client segmentation in an international B2B setting.

SELECTED PRODUCTS & RESEARCH

Co-Driver - Own AI assistant and personal CRM: message triage, meeting briefs and reply drafts, with device-signed approval before actions. Native iOS app in TestFlight internal testing.

ImmoApp - Property-management product built with a partner, covering tax forms, utility-cost statements, rent indexation and bank reconciliation. Live in production; iOS beta.

Research & prototypes - alpha-graveyard: none of 15,000 candidate strategies survived the held-out evaluation. Footnote: cited SEC-filings Q&A with an evaluation harness. Apto: built almost all of a student work-sample app at a hackathon.

EDUCATION

NOVA School of Business and Economics Jan 2026 - May 2027
Master in Management, Finance Track - expected May 2027

Technical University of Munich (TUM) Oct 2021 - Mar 2025
B.Sc. Management & Technology, Computer Engineering

Hawaii Pacific University Aug 2023 - Dec 2023
Exchange Semester, International Business

SKILLS & LANGUAGES

AI & data - LLM APIs, human-approved agents, retrieval and evaluation, Python, pandas, NumPy, statistical testing
Products & platforms - TypeScript, Next.js, PostgreSQL, Azure, Entra ID, Microsoft Graph, Salesforce CRM Analytics
Languages - German (native); English (C1); French (A2)